# Community Wealth Building - Request for Proposals

San Joaquin Community Foundation

# Program Overview and Information

#### **BACKGROUND**

Stockton and San Joaquin County's history has been shaped by a series of structural challenges reflecting broader racial and economic exclusion patterns across the United States (1). Policies such as redlining and racially restrictive housing covenants (RRHCs), which emerged in the 1930s, designated neighborhoods with significant populations of Black, Asian American, and immigrant residents as "hazardous" for investment (2). These federal practices systematically excluded many communities from accessing credit, homeownership, and opportunities for economic growth, creating disparities that remain evident today. In Stockton, these policies disproportionately impacted areas now characterized by disinvestment, reduced property values, and limited resource access.

In addition to redlining, urban renewal projects in Stockton, such as the Crosstown Freeway, contributed to the displacement of long-established communities – comprised mainly of people of color. While these projects sought to address infrastructure and development needs, they often came at the expense of neighborhoods that lacked political or economic power. The displacement and fragmentation disrupted local economies and community networks, leaving long-lasting impacts on Stockton's social and economic fabric. Recognizing these historical challenges provides an opportunity to understand better the current barriers many communities face and work collaboratively toward solutions that support equitable development.

Despite these challenges, local organizations across San Joaquin County have worked tirelessly to build self-reliance and economic power. Emerging and long-standing organizations are exploring opportunities to own and operate assets, such as business ventures, real estate, and land. These efforts reflect a growing momentum to address the enduring effects of structural racism and disinvestment (3). By leveraging community-driven initiatives, such as collective ownership models and strategic reinvestment, there is an opportunity to transform areas historically marked by exclusion into thriving, resilient neighborhoods. San Joaquin County is a region full of promise, where its communities' resilience and aspirations for equity can drive meaningful change.

#### ABOUT EDGE COLLABORATIVE

Founded in 2021, Edge Collaborative ("Edge") is a civic incubator that partners with public, private, and nonprofit organizations to tackle systemic economic challenges in Stockton. With a focus on three key areas – jobs and workforce, climate, and community wealth – Edge seeds

and supports partner-led initiatives with a range of tools. These tools include access to capital, talent, policy support, and coalition-building.

Our team has understood community wealth building as an economic development approach focused on building and maintaining wealth within communities by emphasizing local asset ownership and local control. Across San Joaquin County, there is an opportunity to build local wealth — by developing community ownership entities (e.g., community development corporations, community land trusts, cooperatives, etc.) and community ownership projects (e.g., helping nonprofit organizations own and operate property for community benefit). Community wealth building is an inclusive and expansive approach to economic development — focused on investing in and amplifying the strengths of communities. It is an opportunity to support historically disinvested communities, ensuring they are both a driver and beneficiary of economic development activities.

#### **REQUEST FOR PROPOSALS**

In partnership with the San Joaquin Community Foundation, Edge Collaborative is proud to invite proposals for projects that lead to real estate acquisition or advance a community ownership entity. We are prioritizing applicants in the early to late stages of economic planning for real estate acquisition or the development of a community ownership entity. Additionally, we will also review applications to support later-stage projects that are in pre-development.

This RFP is influenced by four years of Edge's community wealth-building work in Stockton (4). Our team has been grounded in relevant frameworks from Bob Zdenek's book, *Navigating Community Development*, as well as examples and case studies of community ownership across the U.S. We strongly encourage all applicants to review the following readings, as they will be critical for developing a strong, informed proposal aligned with the goals of the RFP:

- Solidarity Rising in Massachusetts (2024): These project-based case studies highlight the power of community-driven efforts to claim control over land / commercial property and advance community-owned businesses and cooperatives that can demonstrate how collective ownership models empower residents to build economic power. They also showcase how grassroots organizations successfully identified community needs and worked through adaptive challenges to overcome the barriers they faced (5).
- The Emerging Solidarity Economy: A Primer on Community Ownership of Real Estate (2021): This brief defines key community ownership vehicles/models, explores their history, highlights evidence of their benefits, and looks at the challenges preventing their wider adoption. The reading concludes with actionable recommendations for local leaders to support community ownership as a strategy to advance equitable development (6).

This funding opportunity is designed to help advance community wealth-building efforts in Stockton and San Joaquin County by:

- TRACK #1 LAND & REAL ESTATE ACQUISITION: Supporting community-based organizations that have begun the process of land or real estate acquisition for community benefit, OR;
- TRACK #2 COMMUNITY OWNERSHIP ENTITY: Supporting community-based organizations or cross-sector coalitions that have begun developing a community ownership entity, such as a community development corporation (CDC), community land trust (CLT), a worker cooperative, or a structure/entity with similar intent.

Successful applications should be able to demonstrate that they are either:

- TRACK #1 LAND & REAL ESTATE ACQUISITION: Within 36 months (roughly no more than three years) of acquiring land or real estate for their community-based organization or coalition
- TRACK #2 COMMUNITY OWNERSHIP ENTITY: Launching or have begun the necessary planning activities to create a community ownership entity
- Ong, Paul, et al. "Stockton's Crosstown Freeway, Urban Renewal, and Asian Americans: Systemic Causes and Impacts." UCLA Institute of Transportation Studies. October 2023, https://knowledge.luskin.ucla.edu/wpcontent/uploads/2023/11/Stocktons-Crosstown-Freeway-Urban-Renewal-and-Asian-Americans.pdf.
- 2. Ibid.
- Estien, Cesar, et al. "Historical Redlining is Associated with Disparities in Environmental Quality across California." Environmental Science and Technology Letters. 19 Jan 2024, <a href="https://pmc.ncbi.nlm.nih.gov/articles/PMC10867848/">https://pmc.ncbi.nlm.nih.gov/articles/PMC10867848/</a>
- 4. "Community Development Feasibility Report." Embers Project. 20, August 2021, https://acrobat.adobe.com/link/track?uri=urn%3Aaaid%3Ascds%3AUS%3Ae6fbe a48-4aaa-4bd1-a737-08743b36ebd8&viewer%21megaVerb=group-discover
- 5. "Solidarity Rising in Massachusetts." Solidarity Economic Initiative. February 2017, https://econdemo.electricembers.net/wp-content/uploads/2024/03/Solidarity-Rising-In-Massachusetts.pdf
- 6. Hadden Loh, Tracy, and Hannah Love. "The Emerging Solidarity Economy: A Primer on Community Ownership on Real Estate." Brookings. 19 July 2021, https://www.brookings.edu/articles/the-emerging-solidarity-economy-a-primer-on-community-ownership-of-real-estate/

#### **Program Funding**

Approximately \$300,000 is available for this funding round. Applicants may apply for up to \$100,000. Please note that partial awards may be granted, and funding is not guaranteed.

The application window opens on Wednesday, February 5, 2025, and closes on Wednesday, April 23, 2025, at 5:00 PM (PST). The San Joaquin Community Foundation (SJCF) will administer the application and funds.

#### Eligibility

The Community Wealth Building RFP is open and competitive. All nonprofit organizations operating in and serving San Joaquin County are eligible to apply. If you are seeking potential partners for a project idea or application, please consult this list of Community Economic Mobilization Initiative (CEMI) survey respondents.

#### WHO MAY APPLY – ELIGIBLE ORGANIZATIONS

Applicants may apply as an individual/solo organization or in partnership with up to two additional organizations. Individual and lead applicants (if applying as part of a partnership) must meet one of the following criteria of an "eligible organization":

- A. Nonprofit organizations that are tax-exempt under Section 501(c)(3) of the Internal Revenue Code classified as a public charity, not as a "private foundation" under section 509(a), and are designated a 509(a)(1) or 509(a)(2) organization.
- B. Labor, Agricultural, or Horticultural organizations that are tax-exempt under Section 501(c)(5) of the Internal Revenue Code.
- C. Chambers of Commerce and private business represented by Boards of Trade that are tax-exempt under Section 501(c)(6) of the Internal Revenue Code.
- D. An unincorporated organization fiscally sponsored by a nonprofit organization that is tax-exempt under Section 501(c)(3) of the Internal Revenue Code, classified as a public charity, not as a "private foundation" under Section 509(a), and is designated a 509(a)(1) or 509(a)(2) organization.
- E. A private company or business proposing a project that will have tangible charitable benefits for disadvantaged communities OR is a certified B-Corp.

In addition, the applicant must be headquartered and/or manage their primary operations in San Joaquin County.

**Please note:** An individual organization can only be named in one application. For example, an organization can only submit one application as a lead OR be named as a partner on one application.

#### WHAT WE FUND - ELIGIBLE EXPENSES

Applicants must demonstrate how the funds they request will build community wealth through one of the two tracks and their potential uses:

TRACK #1 LAND & REAL ESTATE ACQUISITION: Support planning toward real estate acquisition.

Due diligence - some examples of due diligence include, but are not limited to:

- o Community engagement
- o Strategic planning
- o Inspection reports
- o Financial modeling
- o Property appraisal
- o Mortgage approval process
- o Architectural planning
- o City planning approvals (e.g., zoning, permits, etc.)
- O Legal and other professional services fees
- Support staffing (both temporary and permanent) toward real estate acquisition.
- Provide the match funding required to be eligible and/or competitive for public funding from a local, state, or federal entity.

TRACK #2 COMMUNITY OWNERSHIP ENTITY: Building or sustaining a community ownership entity. Some examples of eligible activities include, but are not limited to:

- Feasibility analysis
- Technical assistance, staffing, and planning processes to enable a shift into community ownership - like a CDC, CLT, resident/worker cooperative, etc.
- Staff and consultants (both temporary or permanent) to support the creation of the community ownership entity.
- Provide the match funding required to be eligible and/or competitive for public funding from a local, state, or federal entity.

#### WHAT WE DON'T FUND – INELIGIBLE EXPENSES

Proposals that include the following restricted uses will not be considered:

- Expenditures that are not directly aligned with the objectives, terms, and conditions of the RFP.
- Lobbying or political activities, Encouragement of violations of law or public policy, improper insurement or improper private benefit, or any action inconsistent with Code Section 501(c)(3).
- Support for any form of violent political activity, terrorists, or terrorist organizations.
- Reportable or disclosurable activities under the applicable state or local campaign finance disclosure or election laws, such as ballot measure contributions.
- Influence of legislation within the meaning of Section 4945(e) of the Code.
- Retroactive reimbursement of expenses before the start of the grant period.
- Indirect costs for grant administration exceeding 10% of the grant amount.

- Debt obligations.
- Construction expenses.

#### **SELECTION CRITERIA**

TRACK #1 LAND & REAL ESTATE ACQUISITION proposals will be evaluated based on five criteria totaling 100 points:

- 1. Clarity of vision and proposed project plan (30 points)
  - What are the applicant's real estate acquisition goals and timeline for completion
  - o Is the applicant feasible within 36 months of acquiring a property?
  - O Has the applicant selected a property and initiated due diligence processes?
- 2. Financial feasibility (20 points)
  - O Has the applicant begun assessing their financial readiness to acquire property? (e.g., identified assets, reserves, fundraising capacity, debt capacity, etc.).
  - O What is the applicant's proposed capital mix? (e.g., loans vs. cash, etc.) Is it feasible and balanced?
  - O Has the applicant raised some or any of the necessary capital to complete the transaction? If so, how much?
- 3. Racial equity and inclusion (25 points)
  - O How has the applicant explicitly served disadvantaged or historically marginalized communities in San Joaquin County?
  - O What is the applicant's history/track record of advancing racial equity in the region and aligning with the principles and values of racial equity, equitable access, and inclusion?
  - O How has the applicant led authentic community engagement and involvement throughout their planning process?
- 4. Potential long-term impact (15 points)
  - O How will property ownership help the organization achieve its mission and amplify its impact on the community?
  - O Does the organization plan to own and operate the property independently or as a part of an existing or future community development entity?
- 5. Public investment potential (10 points)
  - O Does the organization have a history and/or potential to attract and leverage public investment?
  - O Is the applicant applying for match capital to qualify for a public funding RFA/RFP?

# TRACK #2 COMMUNITY OWNERSHIP ENTITY proposals will be evaluated based on four criteria totaling 100 points:

- 1. Project vision (40 points)
  - O What type of entity does the applicant want to create or build, and what is the appropriate legal structure based on the entity's goals?
  - O How does the development of a community ownership entity address or respond to urgent local needs?
- 2. Project planning (20 points)
  - O What is the applicant's strategy and approach for achieving its goal of creating a community ownership entity?
  - O How long does the applicant think it will take to develop their entity? Why?
  - O What technical assistance and support does the applicant require to achieve its goal of creating a community ownership entity?
  - O What are the names of your proposed technical assistance providers and/or staffing supports? (e.g., company websites, bios, CVs, etc.)
  - O What due diligence activities has the applicant completed to vet proposed TA providers and staff supports?
- 3. Racial equity and inclusion (30 points)
  - O How has the applicant explicitly served disadvantaged or historically marginalized communities in San Joaquin County?
  - o What is the applicant's history/track record of advancing racial equity in the region and aligning with the principles and values of racial equity, equitable access, and inclusion?
  - O How has the applicant led authentic community engagement and involvement throughout their planning process?
- 4. Public investment potential (10 points)
  - O Does the organization have a history and/or potential to attract and leverage public investment?
  - O Is the applicant applying for match capital to qualify for a public funding RFA/RFP?

#### PROPOSAL REVIEW TIMELINE AND NOTIFICATION OF AWARDS

Proposals will be accepted online through the San Joaquin Community Foundation's Online Grants Portal beginning Wednesday, February 5, 2025. The proposal submission deadline will be Wednesday, April 23, 2025, at 5:00 PM (PST). Funding decisions are anticipated to be announced by Monday, May 12, 2025. Signed grant agreements are due to the Foundation by May 31, 2025, but may be extended on a case-by-case basis depending on the project's complexity and request for funding. Additionally, drafting and negotiating an expenditure

responsibility agreement might require additional time if a non-501(c)(3) project is awarded.

#### TIMEFRAME FOR GRANT FUNDING

The timeframe to expend grant funding is 12 months from the execution date of the grant agreement, with the possibility of extending the term. The timeline for the disbursement of funds to awardees is as follows:

- Funding decisions are announced, and draft grant agreements are provided to grantees by Monday, May 12, 2025.
- Signed Grant Agreements are due to the Foundation by **Friday, May 31, 2025**.
- Grant funds are available to grantees via check or ACH within three weeks of submitting the signed grant agreement to the Foundation.

#### **REPORTING REQUIREMENTS**

This is a one-year grant; awardees are expected to use funds within this time frame. A minimal final report will be due 1 month after the end of the grant term listed in the signed grant agreement, requesting a written response to the following questions:

#### TRACK #1 LAND & REAL ESTATE ACQUISITION:

- Describe how grant funding supported your organization's real estate acquisition and ownership. What have been the successes, milestones, or achievements?
- Did your organization acquire property? Why or why not? If you haven't acquired a property, what is your estimated timeline?
- What were the key challenges and lessons learned from the acquisition process?
- If the applicant applied for match funding: Did your organization win public funding from the state RFA/RFP? Why or why not? Please describe the public funding application process.
  - O If your organization did not win funding, how did you use Competitive D grant funding?
- What were the key challenges and lessons learned from the public funding RFA/RFP process?

#### TRACK #2 COMMUNITY OWNERSHIP ENTITY:

- Describe how grant funding supported your organization's effort to build a communityowned entity. What have been the successes, milestones, or achievements?
- What activities and technical assistance has your organization engaged or hired to advance your effort toward building a shared ownership model?
- When do you think your organization will be ready to transition to a shared ownership model? What is your estimated timeline?
- What are the key challenges and lessons learned from the planning process?

- If the applicant applied for match funding: Did your organization win public funding from the state RFA/RFP? Why or why not? Please describe the public funding application process.
  - O If your organization did not win funding, how did you use Competitive D grant funding?
- What were the key challenges and lessons learned from the public funding RFA/RFP process?

Organizations may be invited to 1-2 meetings during the contract year to give feedback on progress and share continuing needs around this work.

#### **HOW TO SUBMIT A PROPOSAL**

The application questions are printed on the next few pages of this RFP for review. Applications will only be accepted through online application. Please follow the directions below to submit your application.

- 1. Go to website: sanjoaquincf.org/grantsportal
- 2. Enter your Username (email address) and Password, or click on Create New Account if you still need to set up an account in our system.
- 3. Click "Apply" at the top left of the screen next to the home icon.
- 4. This application will appear. Click on the blue "Apply" button to begin the application process or to return to the draft application.

For questions about applying for this grant opportunity, please email Alfonso Villalobos, San Joaquin Community Foundation Grants and Scholarships Associate, at AVillalobos@sanjoaquincf.org.

# Organizational Background

# **Applicant Organization(s)**

Please state the name(s) and the classification(s) of the applicant organization(s) applying for grant funding. Applicants may apply as an individual/solo organization or in partnership with up to two additional organizations.

#### Eligible Organization Classifications:

A. Nonprofit organizations that are tax-exempt under Section 501(c)(3) of the Internal Revenue Code classified as a public charity, not as a "private foundation" under section 509(a), and are designated a 509(a)(1) or 509(a)(2) organization.

- B. Labor, Agricultural, or Horticultural organizations that are tax-exempt under Section 501(c)(5) of the Internal Revenue Code.
- C. Chambers of Commerce and private business represented by Boards of Trade that are tax-exempt under Section 501(c)(6) of the Internal Revenue Code.
- D. An unincorporated organization fiscally sponsored by a nonprofit organization that is tax-exempt under Section 501(c)(3) of the Internal Revenue Code, classified as a public charity, not as a "private foundation" under Section 509(a), and is designated a 509(a)(1) or 509(a)(2) organization.
- E. A private company or business proposing a project that will have tangible charitable benefits for disadvantaged communities OR is a certified B-Corp.

Organization Name(s) (List Lead Applicant Organization First)	Organization Classification

# Lead Applicant Mission and Vision\*

Please state the mission and vision of the applicant organization.

(Less than 1/4 page)

Character Limit: 500

# Lead Applicant Geographic Area(s) Served\*

Please mark all applicable areas that the applicant organization serves.

#### **Choices**

Stockton

Lodi

Escalon

Lathrop

Manteca

Ripon

Tracy

Unincorporated San Joaquin County

# Lead Applicant Target Population Description\*

Please identify any specific disadvantaged communities the applicant organization serves (e.g., specific demographic groups or geographic communities). Please state whether the applicant organization serves a specific neighborhood(s) to address equity.

(Up to 1/4 page)

Character Limit: 750

#### **Lead Applicant Staffing**

Please state the current number of employees of the applicant organization that are full-time equivalent, part-time equivalent, and regular volunteers.

Full-Time Equivalent Staffing	
Part-Time Equivalent Staffing	
Regular Volunteers	

# Staffing Composition\*

Do the majority (more than 50%) of the applicant organization's employees identify as BIPOC?

#### **Choices**

Yes

No

# Lead Applicant Operating Budget\*

Please list the current fiscal year's operating budget for the applicant organization. An operating budget is your organization's annual projected revenue and expenses, including staffing, overhead, and program costs.

Character Limit: 20

# **Project Track Selection\***

Please select the track for which you are applying for funding.

- TRACK #1 LAND & REAL ESTATE ACQUISITION: Supporting community-based organizations that have begun the process of land or real estate acquisition for community benefit, OR;
- TRACK #2 COMMUNITY OWNERSHIP ENTITY: Supporting community-based organizations or cross-sector coalitions that have begun developing a community ownership entity, such as a community development corporation (CDC), community land trust (CLT), a worker cooperative, or a structure/entity with similar intent.

#### Choices

Track #1

Track #2

# **Project Name\***

Character Limit: 100

# Project Description - TRACK #1

# **Project Activities\***

Which of the following project activities will this funding support? Check all that apply:

- a. Due diligence some examples of due diligence include, but are not limited to:
  - o Community engagement
  - o Strategic planning
  - o Inspection reports
  - o Financial modeling
  - o Property appraisal
  - o Mortgage approval process
  - o Architectural planning
  - o City planning approvals (e.g., zoning, permits, etc.)
  - o Legal and other professional services fees
- b. Support staffing (both temporary and permanent) toward real estate acquisition.
- c. Provide the match funding required to be eligible and/or competitive for public funding from a local, state, or federal entity.
- d. Other

#### Choices

a.

b.

c.

d.

Please briefly describe the activities checked above and attach relevant documentation (e.g., strategic plan or financial model completed already) under "Supporting Documents" later in the application.

(Up to 1/2 page)\*
Character Limit: 1500

If you selected "Other", please briefly describe the proposed project activities below.

(Less than 1/4 page)

Character Limit: 500

#### Project Vision/ Goal\*

Describe the specifics of your proposal, detailing: What is your project vision and/or goal to acquire land or real estate in Stockton and San Joaquin County?

- a. What does success look like for your project
- b. Describe the approximate timeline for the acquisition process. Will you acquire a property within 36 months? If so, how do you plan on achieving this milestone?
- c. Have you selected a property? Please list the address/location and describe your work thus far.
- d. Have you initiated due diligence? If so, please explain in detail.
- e. Do you have collaborators? If so, please describe them and their relevant roles.

(Up to 1 1/2 pages)
Character Limit: 5000

# **Project Challanges\***

What challenges have you encountered, or do you anticipate throughout the acquisition process? How do you plan on overcoming these challenges? Please share 2-3 learning goals and 1-2 future technical assistance needs.

(Up to 1 page)
Character Limit: 3500

# Financial Preparation\*

Please describe your organization's financial preparation for acquiring property.

- a. Have you begun thinking about your financial readiness to acquire property? Please explain.
  - O Have you identified assets and potential reserves? If so, please explain.
  - O Have you assessed your fundraising capacity and debt capacity? If so, please explain.
  - O What is your estimate for the cost of completing due diligence on the property acquisition?
- b. What is your estimate for the cost of completing due diligence on the property acquisition?
- c. How much will you ultimately need to purchase the property (estimated value/cost of property)? How much of this have you already raised? Please describe your proposed capital stack (e.g., loans vs. cash vs. match capital).

(Up to 1 1/2 page) Character Limit: 5000

# Service and Engagement to Disadvantaged or Historically Marginalized Communities\*

Has your organization explicitly served and engaged disadvantaged or historically marginalized communities in San Joaquin County? If so, how?

- a. What is your organization's history and track record of advancing racial equity in the region and aligning with the principles and values of racial equity, equitable access, and inclusion?
- b. Please describe how your organization has engaged and involved the community throughout your property acquisition planning process. If you haven't started, how will your organization engage the community in the future?

(Up to 1 page)
Character Limit: 3500

# **Proposed Project Impact\***

How will property ownership help your organization achieve its mission and amplify its impact on the community?

a. Does your organization plan on owning and operating the property independently or as a part of an existing or future community development entity? Please describe your rationale.

(Up to 1 page)
Character Limit: 3500

# Public Investment History/ Potential\*

Does your organization have a history and/or potential to attract and leverage public investment?

a. Are you applying for match capital to qualify for a public funding RFA/RFP? If so, please describe the relevant RFA/RFP and attach it to this application under "Supporting Documents."

(Up to 1 page)
Character Limit: 3500

# Project Description - TRACK #2

# **Project Activities\***

Which of the following project activities will this funding support? Check all that apply:

- a. Feasibility analysis
- b. Technical assistance, staffing, and planning processes to enable a shift into community ownership like a CDC, CLT, or resident/worker cooperative.

- c. Staff and consultants (both temporary and permanent) to support the creation of the community ownership entity.
- d. Other

#### **Choices**

a.

b.

c.

d.

Please briefly describe community ownership activities and attach relevant documentation (e.g., feasibility analysis or plans) under "Supporting Documents" later in the application.

(Up to 1/2 page)

\*

Character Limit: 1500

If you selected "Other", please briefly describe the proposed project activities below.

(Less than 1/4 page)

Character Limit: 500

# Entity/Organization\*

Please describe the type of entity your organization seeks to create or build (e.g., co-op, community land trust, etc.).

- a. What is your project's appropriate legal structure (e.g., CDC, CTL, co-op, etc.) based on the entity's goals?
- b. How does the development of this community ownership entity address or respond to urgent local needs?

(Up to 1 page)

Character Limit: 3500

# **Project Challanges\***

What challenges have you encountered or do you anticipate throughout the community ownership process? How will you plan accordingly to overcome these challenges? Please share 2-3 learning goals and 1-2 future technical assistance needs.

(Up to 1 page)

Character Limit: 3500

#### Planning Activities\*

Please describe your organization's planning activities (if any) and your proposed plans to create a community development entity.

- a. What planning activities have you begun or completed thus far?
- b. What is your strategy and approach for achieving your goal to create a community ownership entity?
- c. How long will it take to develop the entity? Please explain your rationale for this timeline.
- d. What technical assistance and support do you require to build the community ownership entity?
- e. What are the names of your proposed technical assistance providers and/or staffing supports? (e.g., company websites, bios, CVs, etc.) Please attach relevant materials in the "supporting documents" section of the application.
- f. What due diligence activities have you completed to vet proposed TA providers and staff supports?

(Up to 1 1/2 page)
Character Limit: 5000

# Service and Engagement to Disadvantaged or Historically Marginalized Communities\*

Has your organization explicitly served and engaged disadvantaged or historically marginalized communities in San Joaquin County? If so, how?

- a. What is your organization's history and track record of advancing racial equity in the region and aligning with the principles and values of racial equity, equitable access, and inclusion?
- b. Has your organization led engagement and involvement throughout their planning process? If so, how? If not, how will your organization engage the community in the future?

(Up to 1 page)
Character Limit: 3500

# Public Investment History/ Potential\*

Does your organization have a history and/or potential to attract and leverage public investment?

a. Are you applying for match capital to qualify for a public funding RFA/RFP? If so, please describe the relevant RFA/RFP and attach it to this application under "Supporting Documents."

(Up to 1 page)

Character Limit: 3500

# Proposal Budget Background

# **Amount of Grant Funding Requested\***

Please state the amount of grant funding being requested. (Amount should not exceed \$100,000).

Character Limit: 20

# **Project Budget**

Please enter the broad dollar amount you estimate spending in each expense type category in the following fields. Please only include estimations above \$1,000. Enter "\$0" for expense types that do not apply to your planned activities.

Budget Category	Budget Estimate
Staff and/or consultants for project planning and management	
Professional services and consultants to support due diligence and technical assistance	
Match capital as required by public funding	
Professional development	
Community organizing (community meetings, advocacy, etc.)	
Equipment and office supplies (printer ink, paper, etc.)	
Time/stipends for volunteers	

Travel and transportation for the project	
Software and tools to support collaboration (e.g., Slack, Zoom, etc.)	
Indirect costs/overhead (up to 10% of total budget)	
Other (please describe what the other expenses are in the next question)	
Total Project Budget	

If you listed expenses in the "other" expense type, please describe them here.

(Up to 1/2 page)

Character Limit: 1500

# **Project Budget Narrative\***

If awarded, please describe how funds will be used according to the line-item budget specified in the previous question.

(Up to 1 1/2 page)

Character Limit: 5000

# **Partnership Budget Allocation**

List how the budget will be allocated amongst your collaborators by percentage and **include a short description of how the lead applicant and each partner will use their allocation of funds.** Please enter only the whole number percentage, without decimals, partial percentages, or the % sign. (If no partners are identified, please list a 0% allocation of funds in the budget allocation boxes).

	Organization Name	% Budget Allocation
Lead Applicant Organization		

Partner Organization #1	
Partner Organization #2	

# Lead Applicant Organization Budget Allocation Description\*

Briefly describe how the lead applicant organization will use its allocation of funds.

(Less than 1/4 page)

Character Limit: 500

#### Partner Organization #1 Budget Allocation Description

If a partner organization is listed, briefly describe how the lead applicant organization will use its allocation of funds.

(Less than 1/4 page)

Character Limit: 500

#### Partner Organization #2 Budget Allocation Description

If a second partner organization is listed, briefly describe how the lead applicant organization will use its allocation of funds.

(Less than 1/4 page)

Character Limit: 500

# Supporting Documents

#### Most Recent Audited Financial Statement\*

Please submit the most recent audited financial statement of the lead applicant organization if required by the organization under state law. If you are applying under a fiscal agent, please provide their information. If the applicant organization is required to have audited financial statements, please upload the most recent audited financial statement below. If the applicant organization is not required to have audited financial statements, please submit the organization's most recent 990 tax return. If you are applying under a fiscal agent, please provide their information.

File Size Limit: 9 MB

# **Other Supporting Documents (Optional)**

Upload supporting documents for the project, including initial plans, MOUs, strategic planning documentation, scopes of work, etc.

You may use the below text area to briefly list/ explain each document you uploaded.

File Size Limit: 4 MB

Please briefly list/ explain each supporting document you uploaded.

Character Limit: 500

# Applicant Acknowledgement

# Applicant Acknowledgement\*

Please indicate here that the applicant has read and understood the program's Overview, Eligibility Criteria, Reporting Requirements, and Submission Deadline and that the information contained in this application is true and correct as of the submission date.

#### Choices

The applicant hereby acknowledges the above.

# Signature\*

Please enter your name and title below (e.g.: Joe Schmoe, Executive Director).

Character Limit: 250